

2026 Campmasters Kernel Guide



in partnership with



CONTENTS

Table of Contents	2
Important Contacts	3
2025 Popcorn Schedule	3
2025 Product Selection	4
Commission & Prizes	5
CAMP MASTERS Prizes	6
Prize Scenarios	7
Kernel Checklist	8
How Much Popcorn to Sell?	9
Ordering Inventory and Picking Up Popcorn	10
Selling Strategies	11-13
Inventory and Payments	14
Wrapping Up Your Sale	15

IMPORTANT POINTS OF CONTACT

Mike Beer, Scout Executive/CEO
386-547-0378
Mike.Beer@scouting.org

Portia Witt, Capital Service Area District Executive
225-380-7270
Portia.Witt@scouting.org

Mitch Batten, Bon Temps District Executive
337-235-8551
Mitch.Batten@scouting.org

Stefan Borssen, Calcasieu Service Area Executive
505-974-1528
Stefan.Borssen@scouting.org

Scott Rehrauer, Assistant Scout Executive / Staff Advisor
757-504-7380
Scott.Rehrauer@scouting.org

Scott Rehrauer, Northshore Service Area Interim Executive
757-504-7380
Scott.Rehrauer@scouting.org

Julia Johnson, Kuna Nisha & Chitimacha District Executive
985-222-5883
Julia.Johnson@scouting.org

Nina Haller, Arrowhead Popcorn Kernel
337-375-1925
Nina.Haller3619@yahoo.com

Jessie Parker, Screaming Eagle Popcorn Kernel
337-660-3650
Jessiecooper92@yahoo.com

2026 IMPORTANT POPCORN SALE DATES

AUGUST 2026 DATES

August 1

Popcorn Sale Officially Begins

August 6

Evangeline Service Area Popcorn Sale Kickoff

August 7

Show & Sell Product Order Entry Due by Units in Campmasters Popcorn System

August 13

Northshore Service Area Popcorn Sale Kickoff

August 20

Show & Sell Product Arrives at Service Area warehouse locations

Show & Sell Distribution

- Calcasieu Service Center (8/20)
- Group Contractors (BR) (8/20)
15055 Jefferson Highway
Baton Rouge, LA 70809
- AMPOL – Lafayette (8/20)
401 W Admiral Doyle Dr.
New Iberia, LA 70560
- Northshore

Capital Service Area Popcorn Sale Kickoff

Calcasieu Service Area Popcorn Sale Kickoff

NOVEMBER 2026 DATES

November 6

Take Order Product Order Entry Due by Units in Campmasters Popcorn System

November 14

Unit's Last Day to Enter Prizes (Link from Campmasters Popcorn System)

November 18

Take Order Unit Product Order Distribution

- (details are being finalized and will be communicated to units)

DECEMBER 2026 DATES

December 1

Deadline for Units to Submit Campmasters High Achiever Prize Form

2026 PRODUCT & PRICING

Code	2026 Show and Sell Products	Containers / Case	Sale Price	Case Cost
DD	Caramel Popcorn Bag	12	\$15	\$180
V	Purple Popping Corn Jar	6	\$15	\$90
DC	Sea Salt & Dark Cacao Sunflower Seeds	6	\$20	\$120
YY	12 Pack Sweet & Salty Kettle Corn Microwave Popcorn	6	\$20	\$160
G	12 Pack EXTRA BUTTER Roasted Summer Corn	6	\$20	\$160
ZD	White Cheddar Cheese Bag	12	\$20	\$180
KT	Cinnamon Crunch Popcorn Bag	12	\$20	\$240
MM	18 Pack Movie Theater Extra Butter Microwave Popcorn	4	\$30	\$120
JK	Chicago Style Snack Attack Tin	1	\$50	\$50
ZZ	\$30 Military Donation	1	\$30	\$30
WW	\$50 Military Donation	1	\$50	\$50



2026 UNIT COMMISSION & SCOUT PRIZES

Commission Type	Commission %
Base Commission	25%
Attend Council Training and Kickoff	+ 1.5% per Individual (Cap at 3%)
Per Scout Sale Average is \$300 - \$449.99	+ 3%
OR Per Scout Sale Average is \$450+ or at least \$15,000 in total unit sales	+ 5%
Hero Sales \$1,000+ AND Full Payment Paid No Later Than Take Order Distribution	+ 4%

Keller Prize Program is available for units that do not want to come up with their own prize program. Prize cost will be deducted from Unit Commission \$. Shown below are the items for this year's consideration.

\$700 Bonus Club
Scouts who sell \$700 in product will receive their choice of

- 0.5 - Hanging Hammock - Assorted Colors
- 0.6 - LEGO Friends Friendship Movie Night
- 0.7 - HEXBUG Mechanical Bugs - Wasp
- 0.8 - Multi-tool w/ Hammer & Case

\$1,250 LEVEL 9

- 33 - Transformers Rise of the Beast - Bumblebee
- 34 - Snoopy Snow Cone Machine #71830
- 36 - \$40 Amazon Card

\$1,650 LEVEL 10

- 37 - Youth Pickleball Set
- 38 - Lego Planet Earth and Moon in Orbit #42173
- 39 - NorthFace Backpack
- 40 - \$50 Amazon Card

\$2,150 LEVEL 11

- 41 - LEGO Hogwarts Castle: Hospital Wing #76483
- 42 - Foldable Drone w/ WiFi Camera
- 43 - HEXBUG Battlebots Arena Max
- 44 - \$75 Amazon Card

\$3,000 LEVEL 12

- 45 - Eagle Claw Fishing Set
- 46 - LEGO Family Vacation Beach Resort #42673
- 47 - Case Bonesdag Folding Hunter Knife w/ Leather Sheath
- 48 - \$100 Amazon Card

\$4,000 LEVEL 13

- 49 - Kiymit Cross Canyon 2 Tent & Footprint
- 50 - Adventure Camp Package
- 51 - LEGO Police Train Heist #60508
- 52 - \$125 Amazon Card

\$5,000 LEVEL 14

- 53 - LEGO Harry Potter Hogwarts Castle: The Main Tower #76454
- 54 - Carrera Evolution Nascar Champions at Homestead
- 55 - 100 Foot Zip Line
- 56 - \$150 Amazon Card

\$850 LEVEL 8

- 25 - Hydration Pack - 2L
- 29 - 2-Person Waterproof Tent
- 30 - Rubik's Cube 3pc Set - 2, 3, & 4 Tile
- 31 - Hip Shot Spiral Bomber
- 32 - \$30 Amazon Card

\$625 LEVEL 7

- 23 - Telescope - 40X Magnification
- 24 - LEGO City F1 Williams Racing & F1 Haas Race Cars
- 25 - Walkie Talkie Set w/ Facetime Ability
- 26 - 5-in-1 Survival Tool w/ Shovel
- 27 - Grab Bag F

\$425 LEVEL 6

- 18 - 3pc Stainless Steel Mess Kit
- 19 - Light Saber w/ Stand
- 20 - Adventure Duffie Bag w/ Scouting America™ Branding
- 21 - Dinosaur Egg (Assorted Colors/Styles)
- 22 - Grab Bag E

\$325 LEVEL 5

- 13 - Catapult Plane w/ Stickers
- 14 - White Handle Lock Blade Knife w/ Co. & Scouting America™ Branding
- 15 - Zing Air Zooperball
- 16 - Zing Air Hunterz Zano Bow w/ 2 Zarts
- 17 - Grab Bag D

\$250 LEVEL 4

- 9 - Dry Bag - 5 liter - Assorted Colors w/ Scouting America™ Branding
- 10 - Brass Compass
- 11 - 4x30 Binoculars
- 12 - Stuffed Animal Grab Bag

\$190 LEVEL 3

- 5 - Cinch Backpack w/ Scouting America™ Branding - Assorted Colors
- 6 - Magic Sand Set w/ 8 Molds
- 7 - Mini Dual LED Dynamo Flashlight w/ Scouting America™ Branding
- 8 - Mini Multi-Tool

\$90 LEVEL 2

- 1 - Fire Starter and Steel
- 2 - Compass Thermometer Whistle
- 3 - Tony Hawk Box Boarders - Assorted
- 4 - Fidget Spinner w/ Scouting America™ Branding

LEVEL 1

- 0.1 - Popcorn Sale Patch
- 0.2 - Military Sale Pin
- 0.3 - Online Sale Pin
- 0.4 - Top Seller Pin



ADDITIONAL CAMPMASTERS PRIZES

IN ADDITION to other incentives, CAMPMASTERS offers prizes to recognize Scout's Popcorn Sale efforts.



SELL \$400+ ONLINE
GET A \$10 AMAZON
GIFT CARD

High Achiever Prizes (Selling \$3,000 or more)

CAMP MASTERS 2026
High Achiever Prizes
\$3,000 & Up Club

The High Achiever Camp Package is an excellent start to your camping gear for your trip. Along with a 2-person tent, we have you covered with a hanging hammock and a set of Walkie-Talkies that can be recharged from any USB port. Also included is an Aluminum Flashlight, 5pc Stainless Steel Mess Kit (with large pot, lid/frying pan, small pan, and 2 mugs) and the Swiss Army Fieldmaster Knife (15 features, from blades to a bottle opener, scissors to screwdrivers and wire strippers to a saw).

OR Visa Debit Card for 4% of total sales
Example: \$3000 = \$120 debit card.
Visa Debit Cards will be rounded to nearest \$10.
CM High Achiever prizes are **not** cumulative.
Select only **ONE** prize. See prize form for more details at campmasters.org.

OR



SELL \$3000+ TOTAL
GET 4% BACK ON A
VISA Debit Card
(Rounded to the nearest \$10)

ADDITIONAL COUNCIL INCENTIVES

IN ADDITION to other incentives, the South Louisiana Council offers prizes to recognize Scouts who have extraordinary Popcorn Sales.

Additional Scout Incentives provided by the South Louisiana Council

\$1,500 Scout Sales Club

Scouts selling at least \$1,500 in total sales in Calcasieu Area, Evangeline Area, & Istrouma Area will be included in thier area's top seller banner

Top 10 Units

The top 10 units in total gross sales will be featured
on their area's top selling unit banner

**(additional details are being finalized
and will be shared with units)**

PRIZE SCENARIOS

Scouts Want Prizes – Use Below to Ensure They Get Their Fair Share			
Scout Sold	Keller Prize Program	Unit Prize (w/ Specific Keller Prizes)	CAMP MASTERS
1 item (less than \$90)	Level 1 Popcorn Sale Patch	Level 1 Popcorn Sale Patch + Unit Determined Prize (if any)	N/A
1 online item (less than \$90)	Level 1 Popcorn Sale Patch + Online Sale Pin	Level 1 Popcorn Sale Patch + Online Sale Pin + Unit Determined Prize (if any)	N/A
1 military donation (less than \$90)	Level 1 Popcorn Sale Patch + Military Cub Patch	Level 1 Popcorn Sale Patch + Military Cub Patch + Unit Determined Prize (if any)	N/A
1 military donation online (less than \$90)	Level 1 Popcorn Sale Patch + Military Cub Patch + Online Sale Pin	Level 1 Popcorn Sale Patch + Military Cub Patch + Online Sale Pin + Unit Determined Prize (if any)	N/A
Items totaling \$110	Level 1 Popcorn Sale Patch + Level 2 (\$90) – one prize choice	Level 1 Popcorn Sale Patch + Unit Determined Prize	N/A
Items totaling \$630	Level 1 Popcorn Sale Patch + Level 7 (\$625) – one prize choice OR Level 1 Popcorn Sale Patch + Level 3 (\$325) – one prize choice AND Level 2 (\$250) – one prize choice	Level 1 Popcorn Sale Patch + Unit Determined Prize	N/A
Items totaling \$725	Level 1 Popcorn Sale Patch + \$700 Bonus Club – one prize choice + Level 7 (\$625) – one prize choice OR Level 1 Popcorn Sale Patch + Level 3 (\$325) – one prize choice AND Level 2 (\$250) – one prize choice	Level 1 Popcorn Sale Patch + \$700 Bonus Club – one prize choice + Unit Determined Prize	N/A
Items totaling \$450 (with \$400 of items purchased online).	Level 1 Popcorn Sale Patch + Online Sale Pin + Level 6 (\$425) – one prize choice (or combination of lower-level prizes)	Level 1 Popcorn Sale Patch + Online Sale Pin + Unit Determined Prize	\$10 Amazon Gift Card
Items totaling \$3,250	Level 1 Popcorn Sale Patch + Level 12 (\$3,000) – one prize choice (or combination of lower-level prizes)	Level 1 Popcorn Sale Patch + Unit Determined Prize	CAMPER PACKAGE Or \$130 VISA Debit Card

KERNEL CHECKLIST

My #PopcornSquad

District Kernel

Phone:
Email:

Unit Kernel

Phone:
Email:

Kickoff Kernel

Phone:
Email:

Show-N-Sell Kernel

Phone:
Email:

Pickup Kernel

Phone:
Email:

Prize Kernel

Phone:
Email:

Communications Kernel

Phone:
Email:

- ☐ Attend Popcorn Trainings
- ☐ Plan Annual Scout Program (w/ Unit Committee)
- ☐ Review Commission Structure & Prizes
- ☐ Determine Additional Unit Prizes
- ☐ Set Budget for Program
- ☐ Recruit Your #PopcornSquad
- ☐ Update Scout Roster (w/ Membership Chair)
- ☐ [Direct Scouts to Self-Register or Update Bio](#)
- ☐ Determine Per-Scout Fundraising Goal ([Use Scout Goal Worksheet](#))
- ☐ Secure Storefronts (as / where possible)
- ☐ Create Unit Timeline for Popcorn Sale
- ☐ [Establish Guidelines for Popcorn Pickup / Returns & Money](#)
- ☐ Confirm Show-N-Sell Locations & Times
- ☐ Place Unit Popcorn Order
- ☐ Host Unit Kickoff Meeting
- ☐ Prepare and Distribute Handouts
- ☐ Share Tips & Ideas for Selling Popcorn
- ☐ Provide Selling Incentives & Games for Scouts
- ☐ Coordinate product Pick-Up at District Warehouse
- ☐ Encourage Scout & Parent Participation
- ☐ Share Selling & Marketing Strategies
- ☐ Help Scouts Share Their Online Selling Link
- ☐ Place Final Popcorn Order
- ☐ Order and Distribute Prizes
- ☐ Remit Product Payments to Council
- ☐ Contact District Kernel as Needed for Assistance
- ☐ Celebrate!

HOW MUCH POPCORN TO SELL

The objective and goal of unit program planning is to help Scouting units fulfill youth need for adventure and deliver on this promise. Units that operate under an annual program plan, that youth help construct, are proven to be more successful and make a more profound impact on the lives of their members. We promise youth the most exciting adventures they can imagine, and we had better be prepared to make it happen. How do you get buy-in and commitment from your unit's families when it comes to annual programming and fundraising needs? Your answer to this question is the key factor to the level of success your Scouting program will enjoy.

Brainstorming Ideas to Get You Started - The unit might plan and fund some of the following:

Program Ideas:

Summer Camp
Cub Scout Council Events
Monthly Unit Activities
Pinewood Derby
Patrol/Den Activities

Other Considerations:

Scouting America Registrations & Scout Life Magazine
Meeting Supplies/Awards & Recognitions
Den/Patrol Expenses/Training Courses
Unit Equipment
Uniforms/Personal Camping Equipment
Assistance for Low-income Scout Families

Once there are several ideas under consideration, filter them to allow the most realistic ones to surface. Be cautious not to discount Scouts ideas. Do provide them with enough information to decide which are best in creating their program year.

Next, add key dates to a unit calendar that will be shared with Scouts and parents. Be sure to account for vacations, holidays and other school functions.

You now know what you're doing and when. It's time to budget! You can use the planner to help you organize activities and determine your fundraising goal.

Scouting teaches Scouts to earn their way. An organized popcorn sale helps them learn to plan and meet their goals. Studies show your Scouting families appreciate a well planned sale that helps them coordinate it within their already busy lives.

Show them how the Unit and Scout sales fund the planned activities within the program. Present them with a clear fundraising goal. And offer an approach that allows them to achieve their goal.

A little time spent organizing now, means more participation and success in the fall!



Ordering Inventory & Picking Up Popcorn

To determine how much popcorn to order, consider the following:

- If you sold last year, look at your history of what was ordered.
 - Compare the number of Scouts you have this year versus last year.
 - Adjust your order based on your goal per Scout.
 - Adjust products if you had more of one item that sold better.
- If you did not sell last year, work with your Service Area leadership team to get started. They should have a good idea of what you can accomplish.
 - Join our Facebook group to get some ideas.
 - Make sure you schedule your storefronts early.
 - Make sure you create excitement around this program. It is an amazing program for Scouts and Parents to see the success.
- Check CAMP MASTERS Website for “How to Order” Demo.

To pick up your popcorn, follow these vehicle recommendations:

- Midsize car holds about 20 cases
- Luxury sized car holds about 30 cases
- Minivan holds about 60 cases
- Large SUV holds about 50 cases
- Small Pickup bed holds about 40 cases
- Large Pickup bed holds about 90 cases
- Rental Truck holds over 70 cases

All of the capacity estimates are very dependent upon the products, which affect the shapes of the cartons.

In all of the examples, it is recommended that all seats behind the front driver and passenger seats be stowed into the car floor or removed.

SELLING STRATEGIES

Door-to-Door

Door-to-Door (aka Wagon Sales) – One of the most effective sales methods! In this case, a unit signs out popcorn to a Scout who takes it throughout their neighborhood, selling as they go. Product is brought along (in wagon or vehicle), making it a quick and easy process for the customer. So, it is like a mobile show & sell booth. Units should order for this as part of their show & sell order. A large percentage of homeowners say that no Scout has ever come to their door, missing this great opportunity. If the desired product is not on hand, an order can be taken and product delivered later, but you don't have to make the return trip back to houses! You bring along the product as you sell it door-to-door. When a sale agreement is reached, the Scout goes to the car or wagon, gets the product and delivers it on the spot while the customer pays. If the desired product is not on hand, the Scout uses the Take Order method and returns with the ordered product later. To participate in Show and Deliver, you need to order Show and Sell popcorn.

Take Order / Door to Door Unit Product Orders due by: November 6, 2026

Super Triangle

Have your Scouts complete the SUPER TRIANGLE! The SUPER TRIANGLE is the 15 neighbors that surround their home. Make a triangle from your home by selling to the first 4 neighbors down, cross the street and sell to 7 houses back toward your home, cross back to your side of the street and stop by 4 neighbors on your way back home. Find a simple prize to encourage your Scouts. We've seen tremendous success from units who just have each Scout do this simple task.

Neighborhood Blitz & Blitz Day

A Blitz Day is an organized day for a group of Scouts to go out selling in a specific area together. Scouts have fun with their friends as they travel to a neighborhood. A neighborhood can be covered very quickly with several Scouts each going door to door.

What's Take Order?

This method involves Scouts going door-to-door to take orders for popcorn. Research shows that about 3 in every 5 doors knocked on will result in a sale. Moreover, only about 20% of houses are contacted about buying popcorn. There is plenty of untapped market for the sale. This method is also preferred for mom and dad's co-workers and close friends and relatives to whom it will be easy to deliver the product at the end of the sale. Do not fill Take Orders from Show and Sell and Show and Deliver inventory until after the sale.

SELLING STRATEGIES (Cont.)

Door Hangers

Door hangers are a great “Leave Behind” that a potential customer can complete to place their order. A customer can review products, complete their order on the door hanger, and hang back on their door for a Scout to pick up for a contactless transaction. This can be used to drive potential customers to visit an upcoming Show N Sell or with an online Seller ID label created added to the door hanger. **(Visit [CAMP MASTERS website](#) for a Free template.)**

Signs

Set out signs directing potential customers to your house to pick up popcorn, like promoting a Garage Sale.

Sample Script

“Hello, my name is _____ and I’m with Pack/Troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____. Can I count on your support to help fund my adventures?”

Show N Sell

This method is a lot like an “old school” lemonade stand. Your unit gets permission to have a booth in a high visibility area and your Scouts sell actual popcorn product there on the spot. This method has been highly effective for many units. A unit can plan a Show N Sell day and split Scouts/ families into shifts so that everyone takes a turn. Talk with local stores to setup a time to sell.

Popular Locations for Show N Sell

- In the Evangeline Service Area, we are currently finalizing show and sell locations. Once this list has been finalized, you will be able to sign up online.
- In the Calcasieu Service Area, we are currently contacting the list by Area Popcorn Kernels. Once this list has been finalized, you will be able to sign up online.
- In the Northshore District (formerly Nashoba), **Lowe’s in Covington** seems to be the best spot. The dates with Lowe’s (**Covington**) has been finalized so you can provide your 1st, 2nd and 3rd choices once it is online.
- In the Northshore District (formerly Nashoba), **Lowe’s in Hammond** seems to be the best spot. The dates with **Lowe’s (Hammond)** has been finalized so you can provide your 1st, 2nd and 3rd choices once it is online.
- In the Western District (formerly Nawaganti), **Bass Pro** seems to be the best spot. The dates with **Bass Pro** has been finalized so you can provide your 1st, 2nd and 3rd choices once it is online.
- In the Central and Southern Districts (formerly Sewell-Eagle), **Cabela’s** seems to be the most popular spot. The dates with Cabela’s has been finalized so you can provide your 1st, 2nd and 3rd choices once it is online.

SELLING STRATEGIES (Cont.)

STEPS TO SUCCESS

Identify Locations

Look for high traffic locations with good visibility for potential customers to find you. Great spots might include stores, parking lots, movie theaters, shopping centers, ball fields, after church on Sunday, or your chartered organization!

Initiate Conversation with Location

Contact the desired location where you would like to have a Show N Sell sale and see if you can set up a location in a high traffic area in front of the store. If they won't allow a sale in front of the store, see if you can do a Drive Thru Sale in the back of the parking lot!

Marketing & Promotion

Scouts should be in Uniform and have product on hand!

POP UP SHOPS: A Neighborhood Show N Sell - Be sure to let **everyone** in the neighborhood know you are selling **popcorn** when & where.

Social Media:

Utilize social media apps like Next Door or Facebook to market the sale.

Door Hangers:

As Scouts go door to door selling, leave behind the door hangers at homes who aren't home. Be sure, to clearly mark that the customer can purchase popcorn at your Pop-Up Shop with the date, time, and location of your Pop Up.

Yard Signs:

Set out signs directing potential customers to your Pop-Up Shop, like promoting a Garage Sale.

Encourage Scouts to set up a local Show N Sell type stand in their driveway or another location in their neighborhood. This is similar to a lemonade stand, where interested customers can come and purchase if interested!

DRIVE THRU SALES:

The drive thru sale plan can be done anywhere. By asking retail locations, your chartered organization, or other venues to provide space in the parking lot where customers can drive up, place and receive an order, then drive away, provides convenience and a low-pressure option to customers.



INVENTORY & PAYMENTS

Show N Sell is a great way to raise money for your unit and is a very popular method as well. Here are a few helpful hints when ordering your Show N Sell inventory.

- Keep your goals in mind, if you have an exceptional event coming up that will require more money you might want to schedule extra opportunities.
- Keep the lines of communication open, if it looks like your unit will have extra popcorn that it may not be able to sell create a "GOT IT" list and share your needs or wants with other units.
- If you have questions or problems don't hesitate to contact the Council Service Center for help and assistance.

*** All orders are subjected to Council approval.

UNIT-TO-UNIT TRANSFERS

If your unit transfers products with another unit, follow the CAMP MASTERS Transfer Inventory process.

The online system provides a mechanism to transfer product between units, which will handle the money transfer responsibility too.

HAVE EXTRA PRODUCT

1. Unit Popcorn Kernels will be able to post the "extra" popcorn available for other units to see along with contact information.
2. The Council will post a list of what units are offering for sale.
3. The Acquiring Unit will contact the Transferring Unit to confirm the sale and handle delivery.
4. The Transferring Unit will enter the transfer in the CAMP MASTERS system. Council will review for approval.

ADDITIONAL PRODUCT

The Council Service Center will **NOT** have any product available.

Popcorn Policy

- Left over product must be incorporated into your unit's Take Order.
- **Transfer and payment of popcorn will be the responsibility of the units.*

WRAPPING UP YOUR SALE

As we wrap up the 2026 Popcorn Sale here are a few key items to remember and make sure you have taken care of before finishing up.

- Follow the timeline closely for due dates.
- Remember with payment due the Council ~ Cash, Check or Credit Card are accepted.
- When placing your final Take Order entry, be sure to order any popcorn the “system” indicates the Scout still needs. One of their customers might have place an order online to have it be part of the Unit Take Order and you nor the Scout are aware. (This did happen in the past, so extra care to try to catch this.)
- If you are keeping any excess inventory, please be sure to properly store it to preserve the product for future use or resale.
- Double check to make sure that prize orders are correct and submitted so that we can ensure your Scouts receive the prize they expect in a timely manner. Remember, **all prizes are paid by units**.
- Complete and submit CAMP MASTERS High Achiever Prize form, if you have a Top Seller of \$3,000 or more.

